Market Report

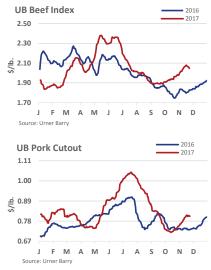


POWERED BY URNER BARRY'S COMTELL®

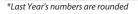
Friday, November 17, 2017

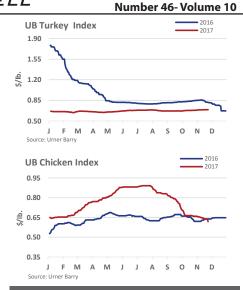
WEEKLY COMMODITY AT A GLANCE					
	This Week	Last Week	Last Year		
Omaha, US No 2 Yellow Corn	3.19	UNQ	3.17		
CBOT Soybean	990.50	977.25	993.75		
NYMEX Light Crude Oil	56.55	56.74	45.69		
Loose Lard, Chicago Basis	0.36	0.36	0.34		
Edible Tallow, Chicago Basis	0.34	0.31	0.355		
Beef Trimmings, 90% Fresh	214.00	216.00	190.50		
Beef Trimmings, 50% Fresh	69.00	72.50	52.00		
Aust/NZ Blend Cow 90% EC Spot	220.00	218.00	215.50		
USDA Drop Credit	0.10	0.00	0.12		
112A 3 Ribeye Roll, Lip-On CH	850.00	865.00	820.00		
116A 3 Chuck Roll, Neck-Off CH	300.00	315.00	270.00		
168 3 Round, Top (Inside) CH	238.00	243.00	187.00		
180 3 Strip Loin, Bnls, 0x1 CH	550.00	560.00	450.00		
136 Coarse Ground 81%	185.00	194.00	160.00		
189A 4 Loin, Tenderloin, PSMO CH	1,200.00	1,130.00	1,010.00		
Cattle-Fax, 6-State Fed Steer Price	123.36	124.21	108.40		
Select Hams 20/23	72.00	78.00	68.00		
Sq Cut Bellies 14/16	132.00	119.00	107.00		
1/4 Trmd. Loins 21/dn	83.00	88.00	77.00		
1/4 Tr Boston Butts 9/dn	100.00	101.00	84.00		
Spareribs, Light, Fresh	136.00	137.00	117.00		
Fresh Pork Trim (42%)	27.00	28.00	22.00		
Fresh Pork Trim (72%)	62.00	62.00	42.00		
Carcass Lamb Y4+55/65	360.00	360.00	345.00		
Lamb Cuts, 204 Rack, 8-Rib, 7/Up	940.00	940.00	800.00		
Lamb Cuts, 206 Shoulder, Cross Cut	320.00	320.00	295.00		
Lamb Cuts, 232 Loin Trmd 4x4	600.00	600.00	560.00		
Lamb Cuts, 234 Leg, Boneless	565.00	565.00	560.00		
Carcass Veal, Hide-off, 255/315, NC	335.00	335.00	320.00		
Veal Cuts, 306 Hotel Rack, 7-Rib 14/20	815.00	815.00	860.00		
Veal Cuts, 310 Shoulder Clod 14/20	840.00	840.00	850.00		
Veal Cuts, 332 Loin, 4x4 Trim 12/18	675.00	675.00	650.00		
Veal Cuts, 348A Leg, TBS 3-Pc 24/32	1,140.00	1,140.00	1,125.00		
Quotes represent the high side of Friday's trading range					

RIEMANN CONTRACT SETTLEMENTS				
	11/17	11/10	11/3	
Weekly Imported Aust/NZ Blend Cow 90% EC 7:45	2.19	2.18	2.15	
Weekly Weighted Average Blended Boxed Beef Cutout Index	203.66	207.30	202.35	

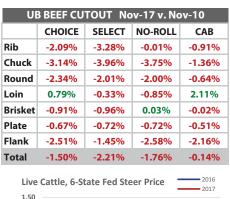


	EST	. DAI	LY C	ATTL	E SLA	UGH	TER
	M	Т	W	TH	F	S	Total
TW	117	118	118	120	118	48	639
LW	117	118	116	113	112	47	623
*LY	114	115	115	117	115	53	629
	ES	T. D	AILY I	HOG !	SLAU	GHT	ER
TW	464	465	465	464	461	154	2,473
LW	460	460	465	461	458	191	2,495
*LY	438	439	443	443	436	329	2,527
	ES1	r. DA	ILY S	HEEP	SLA	UGH	ΓER
TW	7	9	7	8	8	1	40
LW	8	8	7	8	7	1	39
*LY	10	9	9	8	5	0	41
	EST	. DAI	LY C	ALVES	S SLA	UGH	TER
TW	2	2	2	2	2	0	10
LW	2	2	2	2	2	0	10
*LY	2	2	2	2	3	0	11
E	ST. D	AILY	COM	/ & Bl	JLL S	LAU	GHTER
	F	S	M	Т	W	TH	
LW	11/3	11/4	11/6	11/7	11/8	11/9	Total
LVV	21	13	21	24	24	24	127
TW	11/10	11/11	11/13	11/14	11/15	11/16	Total
. ••	23	15	21	23	25	24	131
*LY	23	13	22	22	23	24	127

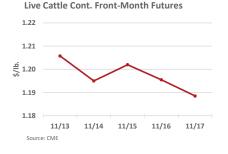


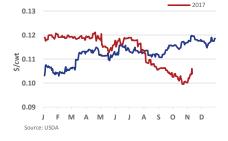


FOREIGN EXCHANGE RATES						
	,	This Week	Last Week	Last Year		
Australia, Dollar		0.757	0.766	0.734		
Mexico, Peso		18.918	19.093	20.653		
Canada, Dollar		1.275	1.268	1.351		
Japan, Yen	1	12.124	113.556	110.666		
China, Yuan (RMB)		6.624	6.640	6.879		
Brazil, Real		3.257	3.280	3.380		
South Korea, Won	1,	,093.00	1,118.00	1,179.00		
Taiwan, Dollar		30.021	30.149	31.948		
European Union, Euro		1.180	1.167	1.059		
COLD STORAGE STOCKS						
(Pounds in Thousands)	9/30/16	8/	31/17	9/30/17		
Beef in Freezer, Bnls	477,690	43	88,094	446,238		
Cuts	41,332	3	88,473	41,574		
Total Beef	519,022	47	6,567	487,812		
PORK & OTHER	9/30/16	8/.	31/17	9/30/17		
Pork in Freezer, Picnics	8,512		8,176	8,754		
Hams	248,972	20	3,887	231,965		
Bellies	25,084	1	19,213	20,914		
Loins	31,928	3	32,641	33,967		
Spareribs	83,729	7	4,341	86,564		
Butts	18,295	1	16,308	17,774		
Trimmings	35,811	3	34,811	34,832		
Other Pork in Freezer	86,941	ġ	99,330	98,682		
Total	642,303	57	75,698	616,312		
Veal in Freezer	11,003	1	15,311	13,669		
Lamb & Mutton in Freezer	32,736	3	32,383	31,414		
Total	43,739	4	7,694	45,083		
Data Updated: October 24, 2017						



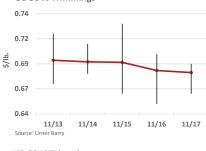


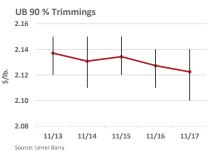


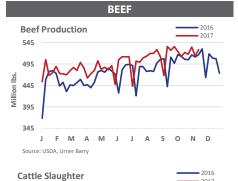


Drop Credit

UB 50 % Trimmings













2016





BEEF COMMENTARY

"Running out of steam" could be a phrase associated with the boxed beef market this week. Buyer's interest waned a bit, and the beef processing side of the market was confronted with some fully adequate and ample spot market supplies. Rib values eased as did some end cuts and ground beef. Thanksgiving protein offerings such as the turkey and ham displaced retail beef features, playing a role in the diminished buyer's interest for beef. USDA's monthly Cattle on Feed report released today reported Cattle and calves on feed as of November 1, 2017 was 6% higher than the same time frame in 2016. Placements for the same reporting periods were 10% higher, while Marketings moved 6% higher from November 1, 2016.

LIVE CATTLE: Further price breaks occurred this week with cash sales of market-ready cattle. Live cattle sold in a range between \$118/cwt and \$120.50, the bulk selling at \$119/cwt, nearly \$5/cwt lower from week prior. Dressed carcass sales occurred between \$188/cwt and \$190/cwt; previous week's sales were spread between \$190/cwt and \$194/cwt.

SLAUGHTER & BEEF PRODUCTION: The weekly F.I. Slaughter was assessed at 639,000 head, 16,000 higher from week prior's 623,000 head slaughter. The increase in weekly F.I. Slaughter can be attributed to packers processing for their pre-sold orders ahead on next week's holiday curtailed production schedules. Saturday's harvest assessed at 48,000, versus the prior Saturday that saw 47,000 processed. Live cattle weights for the week reported at 1373 pounds, 8 pounds heavier than week prior. Dressed carcass weights moved up 2 pounds to 827 pounds.

RIBS: Demand for ribs eased as buyer's interest diverted to other proteins. Urner Barry's Choice Rib primal value moved \$7.94/cwt lower, or 2.09%.

CHUCKS: Chuck rolls were available on the spot market, spurring drops with primal cutout values. Urner Barry's Choice Chuck primal value lost \$5.53/cwt, or 3.14%.

ROUNDS: Inside rounds were a key cut from the round primal that slipped lower in value, leading to a \$3.96/cwt decline in Urner Barry's Round primal value.

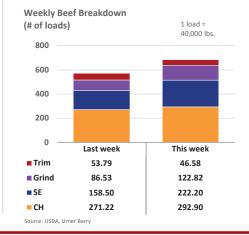
LOINS: Tenderloins were one of the only cuts that posted gains with spot market values. Strips and short loins slipped lower.

GROUND BEEF: Supplies were ample and needed discounting. Retail features were lacking given consumer's interest for turkey, hams, and chicken.

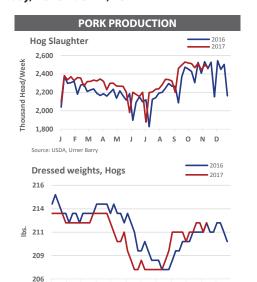
BONELESS BEEF: Fresh 50s were steady to a little weaker this week. Offerings were readily available in some areas. This week's cattle slaughter was estimated at 639,000 head. Fresh 90s were about steady this week. Supply and demand were generally in balance.

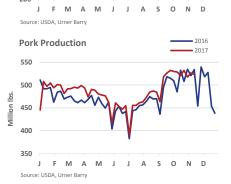
UB BEEF CUTOUT-CH/SE SPREAD (\$/cwt)						
	M	T	W	TH	F	
TW	14.40	15.10	15.46	17.11	16.33	
*LW	11.74	12.87	14.27	15.09	15.16	

*Last Week's numbers are rounded

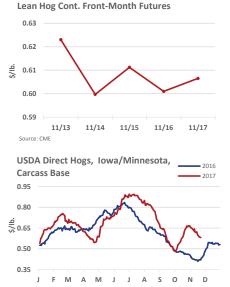


Friday, November 17, 2017 Page 3

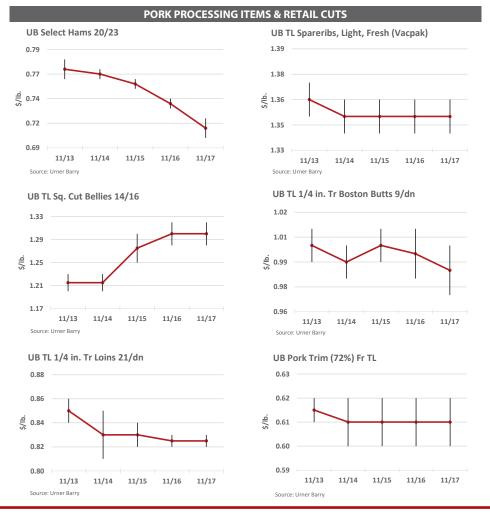




LIVE HOGS & CUTOUT						
PORK CUTOUT	Nov-10	Nov-17	Change			
Loin	19.925	19.188	-0.737			
Butt	9.065	9.019	-0.046			
Picnic	6.754	6.903	0.149			
Sparerib	6.107	6.072	-0.035			
Ham	17.321	16.061	-1.260			
Belly	19.132	20.489	1.357			
Cutout Value	81.225	80.678	-0.547			



Source: USDA, Urner Barry



Packers who purchase hogs from outside sources continued to see their margins improve this week. Hogs fell 4.7 percent while the Urner Barry pork cutout gained .6 percent. According to the Urner Barry pork packer margin indices, standard operating margins ended the week at \$44.14/head, up 10.5 percent. Margins for vertically integrated plants closed the week at

\$42.20/head, 4.6 percent lower.

PORK COMMENTARY

PORK PRODUCTION: Total pork production for the week ending November 18, 2017 was estimated at 522.9 million lbs. This was .7 percent below the previous week and 2.1 percent lower than last year. Average live weights, at 284 pounds, one pound higher than last week and even with a year ago.

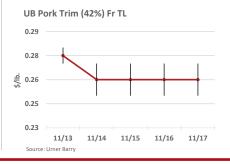
GREEN MEATS: In the green meat complex, hams saw significant weakness with buyers pushing back after prices ran up to what were considered expensive levels much earlier in the fall than they typically do. Bellies remained well supported with demand for fresh product exceeding production. Trimmings traded mostly sideways throughout the week, in wide ranges.

HAMS: Bone-in ham values ranged \$4.50 to \$8.00/cwt lower this week on average; and boneless down to \$6.50/cwt.

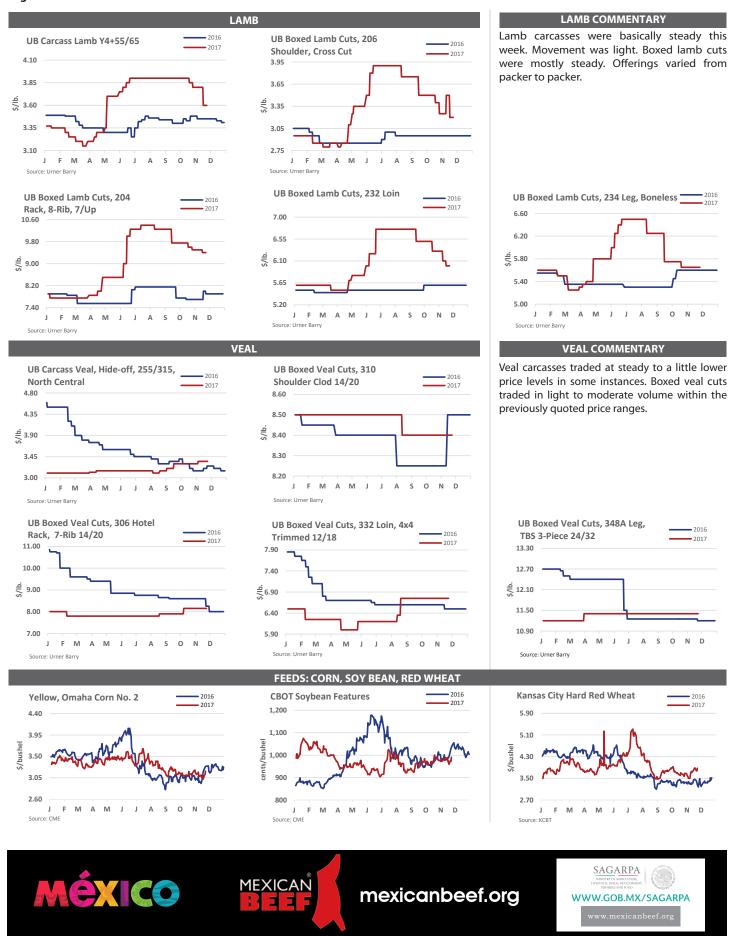
BELLIES: Square-cut bellies gained \$11.50/cwt on average while skinless appreciated by \$7.50 to \$13.50/cwt on average this week.

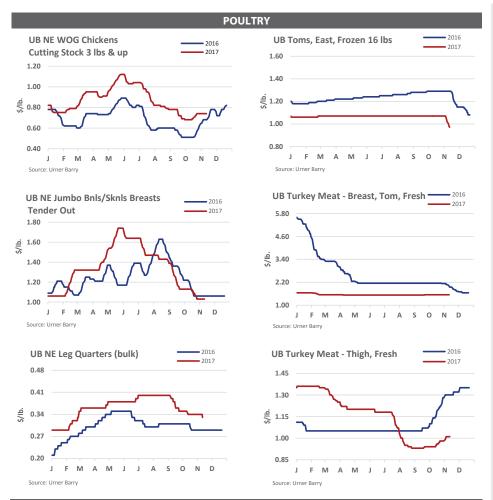
TRIMMINGS: Fresh 42s closed \$1.50/cwt weaker, 72s \$.50/cwt lower and boneless picnics gained \$2.00/cwt from last week.

RETAIL: Unsettled would be the key word for the fresh pork complex this week. It is not unusual for the pre-Thanksgiving market to hit some turbulence and this year was no different. Loins declined by \$3.50 to \$8.00/cwt, due to seasonal declines in demand. Boneless loins were fairly steady, only losing \$1/cwt on the week. Tenders, bone-in and boneless sirs fell by \$10, \$6.50 and \$1.50/cwt respectively. A lack of labor available on sirloin boning lines has pressured bone-in values. Butts were sideways for most of the week, propped up by healthy exports to Korea. Spareribs fell by \$.50 to \$1.00/cwt on the week.



Page 4 Friday, November 17, 2017

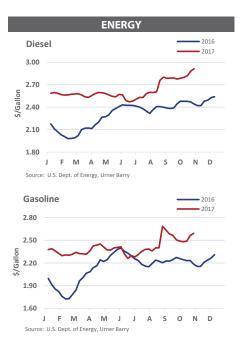




POULTRY COMMENTARY

This week in the chicken market, wing values continued to decline. Demand has picked up some for cut form wings, but as a rule the market is still oversupplied and sellers are struggling to establish a clear pricing trend. Retailers, foodservice operators and wholesale distributors are a bit preoccupied with their holiday turkey and ham inventories, rather than booking for additional chicken needs. Medium and select sized meats are backing up as a result. Whole breasts are likely in the same position heading into the weekend. Jumbo breast meat however appears to have hit its bottom, at least for the time being. As the week came to a close, tenders settled some. Market participants are still cautious though, considering next week's processing and further processing needs are anticipated to be light. Whole birds and WOGs are trading at market related levels heading into the weekend. As for the back half of the bird, it's been more or less the same story for bone-in and boneless meats, which is basically a nonstory. Fresh leg quarters are testing lower as export movement continues to slow. Thigh meat is receiving a little better call ahead of the holiday shopping season.

It's been a challenging week in the turkey industry given the disintegration in value of consumer packaged toms and hens. At today's close we find that negotiations are taking place around values that are within a reasonable range of our quotations. However as a rule, the market continues to be unsettled at best. Interest in December deliveries of fresh and frozen whole birds seems to be pretty decent but buyers have expectations of securing prices lower than those currently printed. Processors and distributors seem to understand this and approach inquiries with open minds. Most other quoted lines are starting to feel the neglect usually in place during this week prior to Thanksgiving. A few exceptions exist. They include frozen drums, frozen thigh meat, frozen breast meat and scapula. Some sources would include fresh breast trim. Tails, hearts, livers and gizzards are firm and wanted but at this point the issue is pretty academic. The value of consumer breasts is not lost on buyers who have absorbed supplies in order to populate retailer coolers.





Contributors:

Joe Muldowney - joemo@urnerbarry.com Bruce Longo - blongo@urnerbarry.com Bill Smith - bsmith@urnerbarry.com Jim Kenny - jkenny@urnerbarry.com Russ Whitman - rwhitman@urnerbarry.com Terence Wells - twells@urnerbarry.com Russ Barton- rbarton@urnerbarry.com Gary Morrison- gmorrison@urnerbarry.com

This report is offered to you conditioned on your acceptance without modification of the terms, conditions, and notices contained herein. Please read the End-User License Agreement (the "Agreement), a copy of which is available at www.urnerbarry.com before utilizing this Urner Barry product. Your use of a particular UB Product(s) may also be subject to additional terms set forth in the Agreement. Your use of the UB Product(s) constitutes your acceptance of all of the terms, conditions, and notices set forth in the Agreement. Urner Barry reserves the right to amend, remove, or add to these terms, conditions and notices at any time without notice. Accordingly please continue to review the Agreement whenever accessing or using the UB Product(s). If at any time you do not accept the Agreement along with the terms and conditions outlined in the Services and Products Order Form, you may not use this or any UB Product. Commodity Indecies, Cattle Fax, Daily Beef Quotations, Daily Pork Quotations, Daily Lamb & Veal Quotations, Daily Poultry Quotations, Beef and Pork Futures, USDA Direct Hogs, are quoted in \$/lb; USDA Slaughter is quoted as Head in Thousands; USDA Production is quoted as Pounds in Millions; USDA Weights are quoted in Pounds; USDA Drop credit is quoted in \$/cwt live; Feeds are quoted in \$/Bushel; Gasoline & Diesel are quoted in Cents/Gallon.